

## **Coaching Agenda (OIT Leader Coaching, Month One)**

**Coach Name:**

**Church Name:**

**Lead Pastor Name:**

**Outreach Influence Team Leader Name:**

**Date and Time of Meeting:**

**Type of Meeting:** Face-to-Face ( ) Phone ( ) Skype, Face Time, Video ( )

### **Meeting Agenda**

**Prayer** (Coach, open in prayer)

**Checking In:**

- How are life and ministry going?
- What is your personal outreach temperature and how are you raising it?
- What is your church outreach temperature and how are you helping to raise it another degree?

**Organic Outreach Learning and Challenge:**

- ***Talk about*** the role of the Outreach Influence Team Leader in both living and leading outreach (not just at church, but in their personal life)...this is based on The One-Degree Rule and content in *OOOP* chapter 4.
- ***Talk about*** the critical importance of the Outreach Influence Team Leader in helping the Lead Pastor stay engaged in all OIT Full Team Meetings, Clusters, and One-on-Ones.
- ***Talk about*** how this movement of outreach in the local church can't be a one-month fad or a three-month emphasis. This needs to be a cultural shift that will continue until Jesus returns! This needs to be a theme the Lead Pastor and Outreach Influence Team Leader talk about and promotes often and consistently.

- **Encourage (Possible action item)** the Outreach Influence Team Leader to talk with the Lead Pastor about doing a 3-4 week sermon series on outreach (Evangelism, Organic Outreach, Sharing God's Love...call it what you will). This should be part of the yearly rhythm of any evangelistic church. Remember, there are example sermon series (with projection notes, preaching notes, and video of example sermons) on the Organic Outreach website (These will all be available by January 2015).
- **Encourage (Action Item)** the Outreach Influence Team Leader to drop a note or email to each member of the Outreach Influence Team and thank them for their service and part in this new area of the church ministry. Encourage them to fully engage and be praying for this new aspect of the church ministry.

**Closing Questions:**

- Do you have any issues or questions?
- How can I be praying for you?

**Closing prayer:** (Both Coach and OIT Leader pray about topics discussed in this coaching time)

**Other Notes, Comments, and Reflection:**

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## **Coaching Agenda (OIT Leader Coaching, Month Two)**

**Coach Name:**

**Church Name:**

**Lead Pastor Name:**

**Outreach Influence Team Leader Name:**

**Date and Time of Meeting:**

**Type of Meeting:** Face-to-Face ( ) Phone ( ) Skype, Face Time, Video ( )

### **Meeting Agenda**

**Prayer** (Coach, open in prayer)

**Checking In:**

- How are life and ministry going?
- What is your personal outreach temperature and how are you raising it?
- What is your church outreach temperature and how are you helping to raise it another degree?

**Organic Outreach Learning and Challenge:**

- ***Talk about*** the Push Pins, Committees, and Organic Outreach...this is based on the content in *OOC* chapter 5. Where do they see their church? How will they invite the whole congregation, through the Outreach Influence Team, into the ministry of outreach?
- ***Talk about*** the Six Levels of Influence...this is based on the content in *OOC* chapter 6. As the Outreach Influence Team Leader, how are they helping move the vision into the congregation through leadership, personal example, and teaching?
- ***Encourage*** the Outreach Influence Team Leader to pray weekly for the members of the Outreach Influence Team. Pray by name and ask God to help them fully engage, live outreach, and learn to lead it well.

Pray also for the Lead Pastor on a weekly basis. This partnership is critical and prayer will be an important part of this relationship.

- **Encourage (Action Item)** the Outreach Influence Team Leader to review the Six Levels of Influence diagram from the Intensive Handbook or found on the Organic Outreach website. If they sense that any member of the Outreach Influence Team is not fully on board, begin praying for them to get the vision.

**Closing Questions:**

- Do you have any issues or questions?
- How can I be praying for you?

**Closing prayer:** (Both Coach and OIT Leader pray about topics discussed in this coaching time)

**Other Notes, Comments, and Reflection:**

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## **Coaching Agenda (OIT Leader Coaching, Month Three)**

**Coach Name:**

**Church Name:**

**Lead Pastor Name:**

**Outreach Influence Team Leader Name:**

**Date and Time of Meeting:**

**Type of Meeting:** Face-to-Face ( ) Phone ( ) Skype, Face Time, Video ( )

### **Meeting Agenda**

**Prayer** (Coach, open in prayer)

**Checking In:**

- How are life and ministry going?
- What is your personal outreach temperature and how are you raising it?
- What is your church outreach temperature and how are you helping to raise it another degree?

**Organic Outreach Learning and Challenge:**

- ***Talk about*** the importance of our personal love for God and relationship with Him (as we seek to reach out and lead outreach)...this is based on the chapter “Loving God” and content in *OOC* chapter 1.
- ***Talk about*** the need for the people in your church to really love the lost and be willing to count the cost that comes with reaching out...this is based on the chapter “Loving the Lost” and content in *OOC* chapter 2.
- ***Talk about*** the essential element of really loving the local church...this is based on the chapter “Loving the Church” and content in *OOC* chapter 3. Encourage the Outreach Influence Team Leader to talk with the Lead Pastor about this topic. Sometimes Lead Pastors

have been hurt deeply by people in the church. Pray and ask God to give your Lead Pastor a fresh new love and passion for the local church and the Body of Christ.

- **Encourage (Possible action item)** the Outreach Influence Team Leader to seek to help in the reconciliation process that needs to happen if the Lead Pastor has issues with the church board or specific people who have been hostile or mean-spirited.

**Closing Questions:**

- Do you have any issues or questions?
- How can I be praying for you?

**Closing prayer:** (Both Coach and OIT Leader pray about topics discussed in this coaching time).

**Other Notes, Comments, and Reflection:**

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## **Coaching Agenda (OIT Leader Coaching, Month Four)**

**Coach Name:**

**Church Name:**

**Lead Pastor Name:**

**Outreach Influence Team Leader Name:**

**Date and Time of Meeting:**

**Type of Meeting:** Face-to-Face (  ) Phone (  ) Skype, Face Time, Video (  )

### **Meeting Agenda**

**Prayer** (Coach, open in prayer)

**Checking In:**

- How are life and ministry going?
- What is your personal outreach temperature and how are you raising it?
- What is your church outreach temperature and how are you helping to raise it another degree?

**Organic Outreach Learning and Challenge:**

- ***Talk about*** how, at month four to five, some things begin to surface. This is when you have a sense if Outreach Influence Team Members are going to get on board. Some are late adopters but by this time these people are getting on board and engaging. Those who are still pushing back need to be addressed and confronted. Talk about if there are people on the OIT that are still not joyfully and enthusiastically engaging. Encourage the Outreach Influence Team Leader to meet with the Lead Pastor and strategize how they can try to win this person (or these people) over and get them into the game when it comes to Organic Outreach.
- ***Talk about*** the Two-Degree Rule...this is based on content in *OOC* chapter 8. Discuss how various ministries in your church are seeking

to vector their programs and ministries two degrees into the community.

- **Talk about** how church worship services and sermons need to vector out and be attainable for people who are not yet followers of Jesus and who have very little church experience. How does the church do at designing services that are welcoming and make sense to people with no church history? How can sermons speak deeply to believers and call them to growth and holiness and still connect for those who are not yet followers of Jesus? Encourage the Outreach Influence Team Leader to share any insights about this topic with the Lead Pastor.

**Closing Questions:**

- Do you have any issues or questions?
- How can I be praying for you?

**Closing prayer:** (Both Coach and OIT Leader pray about topics discussed in this coaching time)

**Other Notes, Comments, and Reflection:**

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## **Coaching Agenda (OIT Leader Coaching, Month Five)**

**Coach Name:**

**Church Name:**

**Lead Pastor Name:**

**Outreach Influence Team Leader Name:**

**Date and Time of Meeting:**

**Type of Meeting:** Face-to-Face ( ) Phone ( ) Skype, Face Time, Video ( )

### **Meeting Agenda**

**Prayer** (Coach, open in prayer)

**Checking In:**

- How are life and ministry going?
- What is your personal outreach temperature and how are you raising it?
- What is your church outreach temperature and how are you helping to raise it another degree?

**Organic Outreach Learning and Challenge:**

- ***Talk about*** the role of the Lead Pastor, Outreach Influence Team Leader, and OIT Members in living a life of grace...this is based on *OOOP* chapter 2. Why must grace be modeled by your key leaders? How does their church do in showing grace to those who are far from Jesus? If there are members of the OIT who do not show grace freely, talk about how the Outreach Influence Team Leader can coach and help them move forward in receiving and extending grace.
- ***Talk about*** the importance of clear and uncompromising biblical doctrine...this is based on *OOOP* chapter 3. Why must the church know what it believes and stand on their biblical convictions?
- ***Talk about*** the connection between grace and truth in our ministry. How does your church do in walking in the balance of grace and truth

as Jesus did? If you lack in one of these, what can you do to increase your commitment to it?

- **Encourage (Action Item)** the Outreach Influence Team Leader to take time to review their church doctrinal statement. How is this being used? Are key volunteers and staff members aware of this statement of faith and do they embrace these biblical teachings? If not, what action can you take? How can the Outreach Influence Team Leader and Lead Pastor raise the awareness of the church's doctrinal statements?

**Closing Questions:**

- Do you have any issues or questions?
- How can I be praying for you?

**Closing prayer:** (Both Coach and OIT Leader pray about topics discussed in this coaching time)

**Other Notes, Comments, and Reflection:**

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## **Coaching Agenda (OIT Leader Coaching, Month Six)**

**Coach Name:**

**Church Name:**

**Lead Pastor Name:**

**Outreach Influence Team Leader Name:**

**Date and Time of Meeting:**

**Type of Meeting:** Face-to-Face ( ) Phone ( ) Skype, Face Time, Video ( )

### **Meeting Agenda**

**Prayer** (Coach, open in prayer)

**Checking In:**

- How are life and ministry going?
- What is your personal outreach temperature and how are you raising it?
- What is your church outreach temperature and how are you helping to raise it another degree?

**Organic Outreach Learning and Challenge:**

- ***Reflection and Action*** - in month four you reflected on members of your Outreach Influence Team who had not fully bought into the church commitment to make evangelism core in every ministry. You met with the Lead Pastor and strategized how to help these people get on board. How is this going? Do you have key leaders who are still pushing back? If you do, talk about how you might transition this person (or these people) out of roles of leadership where they are blocking the flow of evangelistic vision and activity.
- ***Talk about*** the importance of a personal testimony...this is based on the content in *OOOP* chapter 12. Ask the Outreach Influence Team Leader to share their salvation testimony and also a testimony of how God is working in their life today.

- **Encourage (Possible action item)** the Outreach Influence Team Leader to find creative ways to share testimonies in in ways that will inspire people who know Jesus and those who do not. These could be on video on your website, in church services, or anywhere you can find a place for them to be shared.

**Closing Questions:**

- Do you have any issues or questions?
- How can I be praying for you?

**Closing prayer:** (Both Coach and OIT Leader pray about topics discussed in this coaching time)

**Other Notes, Comments, and Reflection:**

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## **Coaching Agenda (OIT Leader Coaching, Month Seven)**

**Coach Name:**

**Church Name:**

**Lead Pastor Name:**

**Outreach Influence Team Leader Name:**

**Date and Time of Meeting:**

**Type of Meeting:** Face-to-Face ( ) Phone ( ) Skype, Face Time, Video ( )

### **Meeting Agenda**

**Prayer** (Coach, open in prayer)

**Checking In:**

- How are life and ministry going?
- What is your personal outreach temperature and how are you raising it?
- What is your church outreach temperature and how are you helping to raise it another degree?

**Organic Outreach Learning and Challenge:**

- ***Talk about*** the One-Degree Rule for the church...this is based on the content in *OOC* chapter 7. What are ways you are raising the temperature for your church? Are you seeing things heating up in a good way?
- ***Talk about*** the Six Levels of Influence...this is based on the content in *OOC* chapter 6. Where do you see outreach influence happening the strongest? Where are you stuck? What will help move the vision deeper into your church and then into your community?
- ***Talk about*** ways you can help your Level 3 Outreach Influence Team Leaders learn to move the vision and action of outreach into their Level 4 ministry leaders and helpers. What are ways they can train, inspire, and keep their teams engaged in Organic Outreach?

- **Encourage (Action Item)** the Outreach Influence Team Leader to contact all members of the OIT and encourage them to keep influencing their ministry leaders (both staff and volunteer).

**Closing Questions:**

- Do you have any issues or questions?
- How can I be praying for you?

**Closing prayer:** (Both Coach and OIT Leader pray about topics discussed in this coaching time)

**Other Notes, Comments, and Reflection:**

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## **Coaching Agenda (OIT Leader Coaching, Month Eight)**

**Coach Name:**

**Church Name:**

**Lead Pastor Name:**

**Outreach Influence Team Leader Name:**

**Date and Time of Meeting:**

**Type of Meeting:** Face-to-Face ( ) Phone ( ) Skype, Face Time, Video ( )

### **Meeting Agenda**

**Prayer** (Coach, open in prayer)

**Checking In:**

- How are life and ministry going?
- What is your personal outreach temperature and how are you raising it?
- What is your church outreach temperature and how are you helping to raise it another degree?

**Organic Outreach Learning and Challenge:**

- ***Talk about*** the importance and power of praying for people who are not Christians...this is based on the content in *OOOP* chapter 6. Discuss who the Outreach Influence Team Leader is reaching out to and how prayer is a regular part of this outreach ministry.
- ***Talk about*** the power of praying with people who are not yet followers of Jesus...this is based on the content in *OOOP* chapter 7. Have you made praying with non-believers a part of your outreach? Is this normative or is it not yet a part of your prayer life. What can you do to increase your engagement in praying with the people in your life that are not believers?

- **Talk about** the place of prayer in the life of your congregation. Is prayer central and valued? When does it happen? Is there a confidence that God hears prayer and responds to prayer?
- **Encourage (Action Item)** the Lead Pastor to plan a half-day prayer retreat. Plan some time for praying for church needs and the outreach of the church. Plan time to listen and wait on the Lord for direction. Make time to meditate on Scripture.

**Closing Questions:**

- Do you have any issues or questions?
- How can I be praying for you?

**Closing prayer:** (Both Coach and OIT Leader pray about topics discussed in this coaching time)

**Other Notes, Comments, and Reflection:**

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## **Coaching Agenda (OIT Leader Coaching, Month Nine)**

**Coach Name:**

**Church Name:**

**Lead Pastor Name:**

**Outreach Influence Team Leader Name:**

**Date and Time of Meeting:**

**Type of Meeting:** Face-to-Face ( ) Phone ( ) Skype, Face Time, Video ( )

### **Meeting Agenda**

**Prayer** (Coach, open in prayer)

**Checking In:**

- How are life and ministry going?
- What is your personal outreach temperature and how are you raising it?
- What is your church outreach temperature and how are you helping to raise it another degree?

**Organic Outreach Learning and Challenge:**

- Around the eighth or ninth month of a church doing Organic Outreach there is often spiritual opposition. It comes in many shapes and forms, but it is almost universal. It is at this point that churches tend to get discouraged and begin stepping away from a tenacious and relentless commitment to growing an outreach culture. Or, this is when a church says, "This is who we are. We will keep outreach in the center of every part of our church no matter what!" Talk with the Outreach Influence Team Leader about where they see spiritual battles, distractions, and attacks in the church, their life, and their family. Encourage them to identify where they think the enemy will attack next and talk about how they can fortify this potential place of spiritual weakness.

- **Talk about** the message of the Gospel and why it is so important for Christians to be able to articulate the simple story of Jesus...this is based on the content in *OOOP* chapter 13.
- **Talk about** the various outreach ministries of the church and what level of outreach intensity each one operates at...this is based on the content in *OOC* chapter 10. Do you feel good about the intensity levels of these various ministries? What can you do to increase the intensity of those ministries and programs that could and should be more overtly evangelistic?
- **Talk about** the ways you train people in your congregation to share the message and truth of the Gospel. What training do you offer? How often do you teach this in worship services? What can you do to increase the learning opportunities so that every believer in your church can have many opportunities to learn how to put their faith into words? You might want to look at the three years of outreach training given as examples on the Organic Outreach website under free resources. Talk about ways training can be done at the church in the coming six months.

#### **Closing Questions:**

- Do you have any issues or questions?
- How can I be praying for you?

**Closing prayer:** (Both Coach and OIT Leader pray about topics discussed in this coaching time)

#### **Other Notes, Comments, and Reflection:**

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## **Coaching Agenda (OIT Leader Coaching, Month Ten)**

**Coach Name:**

**Church Name:**

**Lead Pastor Name:**

**Outreach Influence Team Leader Name:**

**Date and Time of Meeting:**

**Type of Meeting:** Face-to-Face ( ) Phone ( ) Skype, Face Time, Video ( )

### **Meeting Agenda**

**Prayer** (Coach, open in prayer)

**Checking In:**

- How are life and ministry going?
- What is your personal outreach temperature and how are you raising it?
- What is your church outreach temperature and how are you helping to raise it another degree?

**Organic Outreach Learning and Challenge:**

- ***Talk about*** the value and importance of trying new ways to reach out with the Gospel in your community...this is based on the content in *OOOP* chapter 9. What have you tried that has really been effective? What have you done that did not work, or is no longer working? What can you do to refresh this ministry (or let it end)?
- ***Talk about*** the value of innovation, taking risks, and trying new things...this is based on the content in *OOC* chapter 9. How can your church be more creative and take greater risks? Is there a culture of innovation in your church that allows people to try something new that just might fail...without them feeling threatened by this? What can you do to increase the sense of safety as you try new ways of reaching out? As the Outreach Influence Team Leader, how can you set the tone for this with your OIT members?

- **Talk about** the value of learning from other ministries that are doing effective outreach. What are some of the ministries you respect and that are doing good evangelism? What can you learn from these ministries?
- **Encourage (Action Item)** the Outreach Influence Team Leader to study 2-3 growing, biblical, evangelistic churches and find three or four outreach ministries that seem effective and could fit into the culture of your church. Talk about how these might be potential ministries in your church as you press forward.

**Closing Questions:**

- Do you have any issues or questions?
- How can I be praying for you?

**Closing prayer:** (Both Coach and OIT Leader pray about topics discussed in this coaching time)

**Other Notes, Comments, and Reflection:**

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# Coaching Agenda (OIT Leader Coaching, Month Eleven)

**Coach Name:**

**Church Name:**

**Lead Pastor Name:**

**Outreach Influence Team Leader Name:**

**Date and Time of Meeting:**

**Type of Meeting:** Face-to-Face (  ) Phone (  ) Skype, Face Time, Video (  )

## Meeting Agenda

**Prayer** (Coach, open in prayer)

**Checking In:**

- How are life and ministry going?
- What is your personal outreach temperature and how are you raising it?
- What is your church outreach temperature and how are you helping to raise it another degree?

**Organic Outreach Learning and Challenge:**

- **Talk about** the seven Mind Shifts that help lead a church toward more effective outreach...this is based on the content in *OOC* chapter 4. Which of these shifts have you made (or are you making right now)? How can you keep pressing forward in making wise decisions as a church and as a leader of the church?
- **Talk about** the Mind Shifts that you feel your church still needs to make. What specific steps can you take as a leader to help your church move in this new direction? What is standing in the way of making this shift and how can you lead your church past this obstacle?
- **Encourage (Possible action item)** the Outreach Influence Team Leader to take the OIT through a process of evaluating which mind shifts still need to be made and which ones are going well. Let the OIT

help identify specific ways they can make these shifts and press outward with the Gospel. Why are some of these shifts difficult for your church and how can you press through the resistance you might experience?

**Closing Questions:**

- Do you have any issues or questions?
- How can I be praying for you?

**Closing prayer:** (Both Coach and OIT Leader pray about topics discussed in this coaching time)

**Other Notes, Comments, and Reflection:**

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## **Coaching Agenda (OIT Leader Coaching, Month Twelve)**

**Coach Name:**

**Church Name:**

**Lead Pastor Name:**

**Outreach Influence Team Leader Name:**

**Date and Time of Meeting:**

**Type of Meeting:** Face-to-Face (  ) Phone (  ) Skype, Face Time, Video (  )

### **Meeting Agenda**

**Prayer** (Coach, open in prayer)

**Checking In:**

- How are life and ministry going?
- What is your personal outreach temperature and how are you raising it?
- What is your church outreach temperature and how are you helping to raise it another degree?

**Organic Outreach Learning and Challenge:**

- ***Talk about*** the importance of believers living in a way that their behavior and attitudes point people toward Jesus...this is based on the content in *OOOP* chapter 8. What are patterns in your life that can get in the way of people seeing Jesus? What can you do to battle against these unhealthy attitudes and patterns?
- ***Talk about*** the need for Christians to enter naturally into spiritual conversations...this is based on the content in *OOOP* chapter 11. How are you doing at having spiritual conversations with the non-believers you encounter? What can you do to increase these interactions?
- ***Talk about*** how an Outreach Influence Team Leader can train and equip people in the congregation to talk openly about their faith. What are ways that the Outreach Influence Team Leader and the Lead

Pastor can work together to equip and train people (from the pulpit or in other settings) to talk openly about faith and have meaningful spiritual conversations?

- **Encourage (Possible action item)** the Outreach Influence Team Leader to look at their schedule over the past month and identify how much time is being spent with non-believers. Is this ample and consistent? Does it need to increase?
- **Encourage (Action Item)** the Outreach Influence Team Leader to make a point of engaging in more spiritual conversations in the coming weeks.

**Closing Questions:**

- Do you have any issues or questions?
- How can I be praying for you?

**Closing prayer:** (Both Coach and OIT Leader pray about topics discussed in this coaching time)

**Other Notes, Comments, and Reflection:**

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## Outreach Temperature Tracker (One Year)

Leader's Name:

Church Name:

### Personal Temperature

	1	2	3	4	5	6	7	8	9	10
January										
February										
March										
April										
May										
June										
July										
August										
September										
October										
November										
December										

### Church/Ministry Temperature

	1	2	3	4	5	6	7	8	9	10
January										
February										
March										
April										
May										
June										
July										
August										
September										
October										
November										
December										